

## **RESULTS SUMMARY of WORKING GROUP RESEARCH INTO LIGHT METER PAYMENT METHODS**

The underlying ethos adopted by the Group was to find a simple to use, sufficiently flexible system to replace payment by coins and maintain the "pay as you play" facility.

### **A] THE STATUS QUO.**

No longer a viable option because it is becoming increasingly difficult to obtain 'coin of the realm' as Society is becoming increasingly "cashless" in operation although it is inconceivable that £1 coins will disappear altogether.

### **B. THE "THOMAS 1010" OPTION.**

At approx £2000 + "NAYAX" this modern change machine offers contactless payment for coins or tokens which needs to be "fed" and topped up periodically. Notwithstanding the fact that this option would retain the existing light meters it is not considered a viable option because of the workload involved for the Club Treasurer.

### **C] THE "MYCOURTS" OPTION**

For an installation cost similar to "B" above, plus an annual fee of £1300 HBI Consulting can provide us with a fully automatic light control system. The system would only accept a booking if accompanied by payment. This option was thought not to be flexible or simple enough when catering for "No Shows" and match play etc. Members may manage payment by topping up their booking system accounts [a minimum of 4 or 5 sessions is suggested for each member's account in order to limit the Stripe charges]

### **D & E] THE LEISURE CONTROLS OPTION "A" & "B".**

Option "A" provides pre-payment smart cards and option "B" provides metal tokens for use in two of our three existing light meters.

Both options were thought not viable because they would add greatly to the voluntary workload of the Treasurer.

### **F] THE LEISURE CONTROLS OPTION "C".**

At approx £3300 + "NAYAX" annual charge of approximately £1200; Leisure Controls International can supply Match play Contactless Standard Timers which would replace each of our 3 light meters. Payments would be made by credit/debit

card and administered by "Nayax" with monies paid monthly into the Club bank account.

This option has merit and could be installed relatively quickly by a local Electrical Company. We have obtained Quotations of £3234 +vat from RMW Electrical Services who wired the Activity Space and £2136 +vat from Wilson Alarms who have installed our CCTV system.

#### **G] THE MONTHLY STANDING ORDER OPTION.**

This option was discounted, partly because of the difficulty in reaching an equitable monthly amount reflecting the differing number of times people play, and, based upon experience at other sports clubs, Members Standing Orders require a great deal of monitoring to maintain currency.

#### **H] THE COIN SOLUTIONS LTD OPTION.**

This company specializes in retro-fitting an ONYX add-on reader to existing LCI Light meters which would allow 'combination' use of card and/or coin. They prefer to do this rather than do a straight forward replacement with a contactless card payment device. However, although a retro fit option could be effected for approx £1500, Coin solutions do not install the Ethernet link and would also require the Club to send our existing light meters to them in Leigh. The Club would need to appoint an electrician to install the Ethernet link, the Nayax link and remove and refit the existing meters. That cost has not been quantified.

#### **J] THE NAYAX OPERATING SYSTEM**

There is a one time set up fee of £49 and a £30 monthly service fee which gives product support. It is estimated that the 2.95% bank transaction fee could be £500 slice off court light income.

Jonathan Reinhold from NAYAX is available for consultation etc.

**It is suggested that we hold a "ZOOM" meeting to agree the way ahead with a view to installing the selected solution asap.**